

STRENGTHENING THE FUTURE OF INDEPENDENT ENT & ALLERGY PRACTICES

# PARTNER WITH PARALLEL FOR PRACTICE MANAGEMENT SOLUTIONS

Parallel ENT & Allergy is a leading practice management services organization — making great practices even better by providing our partners with access to world-class management solutions.

Parallel alleviates the administrative burdens of practice management with capital and resources to stabilize and grow your practice.



## A MORE HUMAN APPROACH

The reputation of Parallel ENT & Allergy is centered on being likable, collaborative and practical. As your partner, we provide solutions, make your life easier and have a reasonable, balanced approach to growth.



## WHAT WE DO FOR OUR PARTNERS

With a collaborative mindset, we customize our services for your needs. While you treat your patients, you can confidently leave the rest to us:

**FINANCE & SUCCESSION PLANNING** 

HR & CREDENTIALING

IT/EMR SUPPORT

**LEGAL & COMPLIANCE SUPPORT** 

**MARKETING & DIGITAL** 

NATIONAL RECRUITING

**ORGANIC GROWTH** 

REPUTATION MANAGEMENT

**REVENUE CYCLE MANAGEMENT** 



EMPOWER YOUR PRACTICE

## LEADERSHIP TEAM

# MANAGEMENT KNOWLEDGE MEETS CLINICAL EXPERTISE

Through the power of our ENT partners and process, Parallel delivers best-in-class practice management administrative support, so you can focus on patient care. With Parallel ENT & Allergy, you will have a better work/life balance, clinical autonomy, long-term growth and success, and a collaboration with a network of like-minded professionals.



ELLEN BOWER
Chief Executive Officer



WILL ZOLLICOFFER
Chief Financial Officer



AMANDA GAYLE
Chief Growth Officer



MARCIA SIGUENZA
Chief People Officer



EMILY HARRIGAN
VP, Operations



SUZ MURPHY
VP, Digital Patient
Experience



CHRIS PIVIK

VP, Corporate

Development & M&A



**TRI PHENIX**VP, Information Technology



TYLER ROWLAND
Controller



**ARUN LAMMATA**Sr. Financial Analyst

PROVEN IN PRACTICE MANAGEMENT
EVERY MEMBER OF LEADERSHIP HAS LED PRACTICES TO GROWTH

# OUR VALUED PRACTICE PARTNERS

# APPROXIMATELY 100 PROVIDERS AND 450 EMPLOYEES IN 25 LOCATIONS



## 11 PROVIDERS Practicing for 25 years



## **9 PROVIDERS**Practicing for more than 30 years



#### 33 PROVIDERS

Practicing for more than 25 years



#### **25 PROVIDERS**

Practicing for more than 30 years



### **16 PROVIDERS**

Practicing for more than 30 years



## WHAT OUR PARTNERS SAY ABOUT PARALLEL



"We had interest from several private equity organizations and evaluated them all. The factors that were important to us when choosing a partner included the experience of the leadership team, whether they were easy to work with and the added value of their shared services. After reviewing all our options, we chose Parallel ENT & Allergy as the right choice for our practice."

"Joining the Parallel ENT & Allergy practice network is a great partnership opportunity for Allergy & Asthma Associates of Michigan. Parallel has the right expertise and a great culture to support non-clinical operations. With Parallel at our side, we have even more resources, capital and shared services support to continue to deliver the best possible care and overall experience for patients."





STEVEN ELLIS, M.D., FACS Head & Neck Surgery of Kansas City

"Everyone at Head & Neck Surgery of Kansas City is thrilled to have the support of Parallel ENT & Allergy for nonclinical practice operations. Parallel has a great culture and a leadership team with deep experience in healthcare and practice growth."

"In today's healthcare marketplace, it's becoming more difficult for a private practice to grow on its own. We realized that with the capital and practice management expertise from Parallel, we are in a better position to realize success now and in the future. Before Parallel, we struggled to find the time and expertise to grow organically and expand our ancillary services. With Parallel, we have more support for physician recruiting, revenue cycle management, IT and risk mitigation, digital/social media and marketing, and overall organic growth."



**Grand Rapids ENT** 



To learn more about becoming a Parallel partner, contact:

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